

Application for Pre-Shipment Buyer Loan (Purchase Order Finance)

To : Hong Kong and Shanghai Banking Corporation Limited

Office("HSBC")

2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

New Application for Pre-Shipment Buyer Loan (Purchase order Finance)

3.1 Borrower Name (the Customer)**3.2 Name of Contact Person****3.3 Borrower Tel/Email****4.1 Purchase order / Proforma Invoice Serial No.****4.2 Purchase order / Proforma Invoice Date**

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4.3 Purchase order / Proforma Invoice Amount**4.4 Purchase order / Proforma Invoice Tenor****4.5 Total Amount to be Disbursed /Approved Invoice Amount** Please see attached Annexure**5. Goods Description****6.1 Beneficiary Name (in full)****6.2 Beneficiary's Bank Name and Branch****6.3 Beneficiary's IFSC Code****6.4 Beneficiary's Bank Account No.****7. Comments****8. Request**

We confirm that no other finance has been availed or will be availed from any other Bank/financial institution for the said purchase order / Proforma Invoice.

HSBC are requested to finance % of the above purchase order for INR (% of the purchase order value) for a tenor of days from the date of funding and further extend this to days for post shipment finance on receipt of copy of invoice and LR. Please disburse the proceeds to the supplier account.

We undertake that we will deposit the copy of invoice along with LR copy within days from the disbursal date.

We hereby authorize you to debit our Current Account No: towards the recovery of financed amount as mentioned above and interest as per agreed mechanism

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application, the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Stamp